



SOUTH FLORIDA WORKFORCE INVESTMENT BOARD

ECONOMIC DEVELOPMENT AND INDUSTRY SECTOR (EDIS) COMMITTEE MEETING

**Thursday, June 23, 2011
8:00 AM**

Doubletree Miami Airport Hotel – Convention Center
711 NW 72nd Avenue, 2nd Floor
Miami, Florida 33126

AGENDA

1. Call to Order and Introductions
2. Approval of EDIS Committee Meeting Minutes
 - A. April 14, 2011
3. Information – Consumer Report Card Update
4. Information – Employ Florida Healthcare Initiative Update
5. Information – Employed Worker Training (EWT) Update
6. Information – One Community One Goal Project Update
7. Discussion – SFWIB Occupational Supply/Demand Matrix Update
8. Recommendation as to Approval of a SFWIB-UM-MDC Life Sciences Park Program
9. Recommendation as to Approval of New Programs for Existing Training Vendors



2.A

SFWIB - Economic Development and Industry Sector Committee

June 23, 2011

Minutes of SFWIB Economic Development and Industry Sector Committee Meeting April 14, 2011

South Florida Workforce Investment Board
 Economic Development and Industry Sector Committee
 June 23, 2011 at 8:00 A.M.
 Doubletree Miami Mart/Airport Hotel & Exhibition Center
 711 NW 72nd Avenue
 Miami, Florida 33126

COMMITTEE MEMBERS IN ATTENDANCE	OTHER BOARD MEMBERS	OTHER ATTENDEES
1. Andre “Andy” Perez – <i>Chair</i> 2. Ludwig, Philipp 3. Roth, Thomas 4. Russo, Monica 5. Wiedman, Holly	Jennings, Donna SFWIB STAFF Beasley, Rick Edwards, Phillip Gomez, Maria Kavehersi, Cheri	Girnun, Arnie – <i>New Horizons, Inc.</i> Gordon, Adam – <i>New Horizons, Inc.</i>
COMMITTEE MEMBERS NOT IN ATTENDANCE 6. Harder, Jackie, <i>Vice Chair</i> 7. Brecheisen, Bruce 8. Diggs, Bill 9. Regueiro, Maria Cristina		

Agenda items are displayed in the order they were discussed.

1. Call to Order and Introductions

Mr. Andy Perez, Committee Chairperson greeted all those present at 8:20am, began with introductions and noted that a quorum has been achieved.

2. Approval of EDIS Committee Meeting Minutes for December 16, 2011 and February 24, 2011

Mr. Philipp Ludwig moved the approval of EDIS Committee Meeting Minutes for December 16, 2011 and February 24, 2011. It was seconded by Ms. Monica Russo; **Minutes Passed**

All in favor with no opposition

Mr. Perez requested an update from Cheri Kavehersi, SFWIB Business Services Manager on the recent Business Round Table event. She informed the Committee that the event was postponed to April 15, 2011 at 7:30am. The next Round Table is scheduled for April 28, 2011 at the Merlin Matthews Community Center, located at 5200 NW 22nd Avenue at 11:00am.

3. Information – Training Vendors’ PY 2010 – 2011 Performance Update

Mr. Perez presented the item and stated as approved at the last Board Meeting commenced on December 16, 2010, Training Vendors are required to meet two of the three performance measures (70% completion, 70% placement and 70% training-related placement) during Program Year (PY) 2010-2011 and programs neither meeting nor exceeding a minimum of two of the three measures will be removed from the SFWIB approved ITA offerings list. Phillip Edwards, SFWIB Policy Coordinator added that letters were mailed to all approved Training Vendors providing them with a status update.

Mr. Roth inquired about the program year and final measures. Mr. Edwards responded that the program year ends June 30th and the vendors will be given a grace period after the end of the program to improve performance.

Mr. Perez referenced the Individual Training Account (ITA) policy where it mentions the 180 days per placement for students that graduate on the last day of the program year.

3. Recommendation as to Approval of Region 23 2011-2012 Preliminary TOL Training Vendors’ Request for Additions

Mr. Perez presented the item and asked Mr. Beasley to further discuss.

Mr. Perez questioned the amount of declining occupations. Mr. Beasley explained that the State office looks into their data base and evaluates the number of openings. They also have access to other resources that provide current updates on declining occupations.

Dr. Jennings inquired about the Diagnostic Medical Sonographer occupation as it showed that it was on the list to be removed, but still appeared on the preliminary list. Staff responded that they will contact the state.

Ms. Monica Russo moved the approval of Region 23 2011-2012 Preliminary TOL Training Vendors’ Request for Additions. It was seconded by Mr. Philipp Ludwig; **Motion Passed**

All in favor with no opposition

5. Recommendation as to Approval of New Programs for an Existing Training Vendor

Mr. Perez read the item and stated New Horizons, Inc. has requested to add a Microsoft Certified IT Professional Server Administrator (MCITP) Green IT Preparatory program and a Microsoft Certified Technology Specialist Windows Server 2008 (MCTS) Green IT Preparatory program to its list as they’ve been approved by the State of Florida and Commission for Independent Education (CIE) and South Florida Workforce staff. He also noted that green IT will be their primary focus.

Mr. Ludwig inquired about the meaning of ‘Green IT’. Mr. Perez provided a brief example and introduced representatives from New Horizons, Inc to define it.

Mr. Philipp Ludwig moved the approval of New Programs for an Existing Training Vendor. It was seconded by Ms. Holly Wiedman; **Motion Passed**

All in favor with no opposition

Mr. Perez asked if there were any questions or concerns then adjourned the meeting at 9:20am.



3.

SFWIB – Economic Development & Industry Sector (EDIS) Committee

June 23, 2011

Consumer Report Card Update

Information Item

BACKGROUND

The SFWIB ITA Policy requires the monitoring of the performance of SFWIB approved Training Vendors. The SFWIB staff developed and implemented the Consumer Report Card. The SFW Consumer Report Card is an on-line report and was developed to update ITA performance on a daily basis. The goal of the tool is to function as an “ITA Consumer Report Card,” enabling the consumer (participant), as well as, the Career Advisor to check on the success of individual programs and to evaluate the economic benefit per placement by program.

The attached Consumer Report Card table (dated June 16, 2011) indicates that the South Florida economy increased by \$16,016,832. For every dollar spent on training, SFWIB obtained a return of 2.74. Nearly 88 percent of the WIA participants completed class room training. Of those completing training, 56 percent have obtained employment with an average wage of \$14.74. Seventy-six percent of the participants were placed in an occupation they trained for. The net economic benefit per placement is \$22,464.

Attachment

Consumer Report Card

07/01/2010 - 06/30/2011

Training Agent	Total Outcome	Number of Completions	Number of Placements	% of Placements	# of Training Related Placements	% of Total Training Related Placements	Training Expenditures			Economic Benefit		Net Economic Benefit Per Placement	Value Added per Placement
							Avg. Cost Per Participant	Total Completion Expenditures	Total Expenditure Per Placement	Average Wage	Average Economic Benefit		
Advance Science Institute	7	6	3	50.00 %	1	33.33 %	\$ 7,391.09	\$ 44,346.51	\$ 14,782.17	\$ 7.75	\$ 16,120.00	\$ 1,337.83	\$ 0.09
Advance Technical Center	28	23	13	56.52 %	10	76.92 %	\$ 3,096.68	\$ 71,223.64	\$ 5,478.74	\$ 11.15	\$ 23,201.60	\$ 17,722.86	\$ 3.23
American Advanced Technicians Institute	66	62	46	74.19 %	42	91.30 %	\$ 5,281.06	\$ 327,425.57	\$ 7,117.95	\$ 10.52	\$ 21,882.05	\$ 14,764.11	\$ 2.07
ATI Career College of Health - Medical Campus	16	16	9	56.25 %	6	66.67 %	\$ 4,246.81	\$ 67,949.00	\$ 7,549.89	\$ 11.87	\$ 24,689.60	\$ 17,139.71	\$ 2.27
ATI Career Training Center - Miami Campus	10	7	4	57.14 %	4	100.00 %	\$ 5,440.28	\$ 38,081.97	\$ 9,520.49	\$ 14.02	\$ 29,151.20	\$ 19,630.71	\$ 2.06
Broward College	3	2	1	50.00 %	1	100.00 %	\$ 807.86	\$ 1,615.73	\$ 1,615.73	\$ 10.00	\$ 20,800.00	\$ 19,184.27	\$ 11.87
College of Business & Technology	54	50	12	24.00 %	5	41.67 %	\$ 4,931.11	\$ 246,555.31	\$ 20,546.28	\$ 12.95	\$ 26,929.07	\$ 6,382.79	\$ 0.31
Compu-Med Vocational Career Corp.	28	28	12	42.86 %	9	75.00 %	\$ 1,610.02	\$ 45,080.66	\$ 3,756.72	\$ 7.95	\$ 16,529.07	\$ 12,772.35	\$ 3.40
Dade Medical College, Inc	1	1	1	100.00 %	-	0.00 %	\$ 7,927.98	\$ 7,927.98	\$ 7,927.98	\$ 7.25	\$ 15,080.00	\$ 7,152.02	\$ 0.90
Everest Institute (Hialeah)	11	10	8	80.00 %	4	50.00 %	\$ 3,476.35	\$ 34,763.55	\$ 4,345.44	\$ 7.28	\$ 15,132.00	\$ 10,786.56	\$ 2.48
Everest Institute (Kendall)	11	10	5	50.00 %	5	100.00 %	\$ 5,046.98	\$ 50,469.79	\$ 10,093.96	\$ 10.19	\$ 21,203.52	\$ 11,109.56	\$ 1.10
Everest Institute (North Miami)	12	12	10	83.33 %	6	60.00 %	\$ 3,852.91	\$ 46,234.94	\$ 4,623.49	\$ 6.93	\$ 14,404.00	\$ 9,780.51	\$ 2.12
FastTrain	20	19	8	42.11 %	7	87.50 %	\$ 6,923.05	\$ 131,537.95	\$ 16,442.24	\$ 11.63	\$ 24,193.00	\$ 7,750.76	\$ 0.47
Florida Education Institute, Inc.	1	1	1	100.00 %	1	100.00 %	\$ 5,773.00	\$ 5,773.00	\$ 5,773.00	\$ 12.00	\$ 24,960.00	\$ 19,187.00	\$ 3.32
Florida International University (MARC130)	16	13	-	0.00 %	-	0.00 %	\$ 4,843.02	\$ 62,959.25	-	-	-	-	-
Florida International University PC 120	2	2	1	50.00 %	1	100.00 %	\$ 1,204.91	\$ 2,409.81	\$ 2,409.81	\$ 12.00	\$ 24,960.00	\$ 22,550.19	\$ 9.36
Florida Keys Community College	3	3	-	0.00 %	-	0.00 %	\$ 1,706.31	\$ 5,118.93	-	-	-	-	-
Florida National College	4	3	2	66.67 %	1	50.00 %	\$ 1,866.93	\$ 5,600.80	\$ 2,800.40	\$ 9.63	\$ 20,020.00	\$ 17,219.60	\$ 6.15
Hialeah Technology Center	9	9	4	44.44 %	1	25.00 %	\$ 2,988.00	\$ 26,892.00	\$ 6,723.00	\$ 13.81	\$ 28,730.00	\$ 22,007.00	\$ 3.27
Keiser Career College	9	8	2	25.00 %	1	50.00 %	\$ 5,058.10	\$ 40,464.77	\$ 20,232.39	\$ 10.00	\$ 20,800.00	\$ 567.61	\$ 0.03
Management Resources, Inc.	29	28	23	82.14 %	11	47.83 %	\$ 4,116.46	\$ 115,260.81	\$ 5,011.34	\$ 11.57	\$ 24,057.46	\$ 19,046.12	\$ 3.80
MDCP SCHOOLS (ALL)	160	142	62	43.66 %	52	83.87 %	\$ 2,156.38	\$ 306,206.57	\$ 4,938.82	\$ 15.25	\$ 31,712.62	\$ 26,773.80	\$ 5.42
Metropolitan Trucking and Technical Institute	29	27	20	74.07 %	13	65.00 %	\$ 3,013.45	\$ 81,363.10	\$ 4,068.16	\$ 10.67	\$ 22,187.36	\$ 18,119.20	\$ 4.45
Miami-Dade College	242	178	84	47.19 %	73	86.90 %	\$ 2,209.21	\$ 393,238.87	\$ 4,681.42	\$ 20.06	\$ 41,715.89	\$ 37,034.47	\$ 7.91
New Horizons	106	81	59	72.84 %	51	86.44 %	\$ 5,952.56	\$ 482,157.39	\$ 8,172.16	\$ 18.83	\$ 39,176.27	\$ 31,004.11	\$ 3.79
New Professions Technical Institute	65	57	28	49.12 %	18	64.29 %	\$ 4,402.02	\$ 250,915.05	\$ 8,961.25	\$ 10.81	\$ 22,475.89	\$ 13,514.63	\$ 1.51
SABER	40	40	23	57.50 %	19	82.61 %	\$ 5,609.49	\$ 224,379.60	\$ 9,755.63	\$ 14.77	\$ 30,719.79	\$ 20,964.16	\$ 2.15
South Florida Institute of Technology, Inc.	20	20	8	40.00 %	5	62.50 %	\$ 1,670.88	\$ 33,417.61	\$ 4,177.20	\$ 11.39	\$ 23,699.00	\$ 19,521.80	\$ 4.67
St. Thomas University	1	1	1	100.00 %	-	0.00 %	\$ 5,000.00	\$ 5,000.00	\$ 5,000.00	\$ 15.87	\$ 33,009.60	\$ 28,009.60	\$ 5.60
Sullivan And Cogliano	128	119	69	57.98 %	37	53.62 %	\$ 5,252.03	\$ 624,991.57	\$ 9,057.85	\$ 12.94	\$ 26,910.68	\$ 17,852.83	\$ 1.97
Technical Career Institute	56	46	30	65.22 %	23	76.67 %	\$ 5,350.05	\$ 246,102.33	\$ 8,203.41	\$ 9.72	\$ 20,218.99	\$ 12,015.58	\$ 1.46
The Academy of South Florida, Inc.	212	209	147	70.33 %	123	83.67 %	\$ 8,890.88	\$ 1,858,193.85	\$ 12,640.77	\$ 18.25	\$ 37,951.09	\$ 25,310.31	\$ 2.00
The CDL School	28	27	17	62.96 %	14	82.35 %	\$ 3,817.79	\$ 103,080.21	\$ 6,063.54	\$ 11.78	\$ 24,507.29	\$ 18,443.75	\$ 3.04
University of Miami	1	1	-	0.00 %	-	0.00 %	\$ 6,865.00	\$ 6,865.00	-	-	-	-	-
	1428	1261	713	56.54 %	544	76.30 %	\$ 4,633.75	\$ 5,843,156.41	\$ 8,195.17	\$ 14.74	\$ 30,659.17	\$ 22,464.00	\$ 2.74



4.

SFWIB – Economic Development & Industry Sector (EDIS) Committee

June 23, 2011

Employ Florida Healthcare Initiative Update

Information Item

BACKGROUND

Workforce Florida, Inc. invited Regions 20-23 to submit proposals requesting state-level Workforce Investment Act (WIA) and/or American Recovery and Reinvestment Act funds for the Employ Florida Healthcare Workforce Initiative. On July 20, 2009, SFWIB submitted a Healthcare Initiative proposal for Region 23, requesting \$500,000 (split between WIA and ARRA funds).

On August 4, 2009, the Agency for Workforce Innovation (AWI) released a Notification of Fund Availability (NFA) to the SFWIB, awarding it \$500,000 for the Employ Florida Healthcare Initiative, and on August 20, 2009, the SFWIB approved acceptance of the funds. The \$500,000 in new funding is comprised of two awards:

- ARRA WIA EF Healthcare Initiative \$250,000
- EF Healthcare Initiative \$250,000
- Total \$500,000

The attached chart provides a summary of the approved projects funded through the Employ Florida Healthcare Workforce Initiative thus far (from 2009-2011). On June 30, 2011, the Healthcare Initiative funds expire.

Attachment

Summary of EF Healthcare Workforce Initiative Projects

Company Name	Funds Awarded	Training Area(s) Provided	# of Employees to be trained	Average Wage	Service Partner Requesting Funds	Cost Per Trainee	Approved
Hospital Corporation of America (HCA) Healthcare, East Florida Division	\$ 291,793.13	Pediatric/Pediatric Intensive Care Nurse Specialty, Telemetry/Medical/Surgical Nurse Specialty, CVICU Nurse Specialty, Adult Critical Care/Telemetry Nurse Specialty, ED Nurse Specialty, Adult Peri-Operative Nurse Specialty	161	\$ 27.97	Youth Co-Op, Inc.	\$ 1,812.38	Jul-10
Variety Children's Hospital dba Miami Children's Hospital	\$ 202,050.00	Pearls Review (LPNs), Pearls Review (RNs), Nurse Clinical Educator - CLA (RNs), Simulation Laboratory Training (RNs), Basic and Advanced Electronic Medical Records (EMR) Launch, MOS Professional Certification	1,091	\$ 16.98	Youth Co-Op, Inc.	\$ 185.20	Apr-11
Miami Jewish Health Systems Inc.	\$ 15,584.00	Advanced Cardiac Life Support (ACLS), Advanced Wound Care, Advanced Physical Therapy APTA CES & CES LAB	53	\$ 26.80	Youth Co-Op, Inc.	\$ 294.04	May-11
Mt. Sinai Medical Center of Florida, Inc.	\$ 134,042.52	Advanced Cardiac Life Support (ACLS), Basic Life Support (BLS) for Health Care Professionals, CPI: Nonviolent Crisis Intervention, Acute Stroke Training, Respirator Safety for Health Care Workers, OSHA Preventing Slips, Trips & Falls in the Hospital Environment, OSHA Confined Space Entry, Emergency Department Nurse Electronic Health Record Training, Pediatric Advanced Life Support (PALS)	862	\$ 24.97	Youth Co-Op, Inc.	\$ 155.50	May-11

Funds Awarded	# of Employees to be trained	Average wage	Cost Per Trainee
\$ 643,469.65	2167	\$ 24.18	\$ 296.94



5.

SFWIB – Economic Development & Industry Sector (EDIS) Committee

June 23, 2011

Employed Worker Training (EWT) Update

Information Item

BACKGROUND

In January 2007, SFWIB launched its Employed Worker Training (EWT) program. The initiative offers training services to Region 23 businesses desiring to upgrade the skills of their existing workforce to improve occupational skills attainment, productivity and retention. Under EWT, qualifying businesses may recoup up to 50 percent of their total training costs for workers who successfully complete training.

At its June 17, 2010 meeting, the SFWIB approved the Program Year (PY) 2010-11 budget, allocating \$500,000.00 for the EWT initiative. During that PY, SFWIB's EWT program engaged three regional businesses and trained 68 employees at an average wage of \$34.10 per hour. The average cost per trainee was \$872.06.

The attached chart provides a summary of the approved EWT initiatives funded from the SFWIB EWT pool for PY 2010-11. On June 30, 2011, the PY 2010-11 EWT funds expire.

Attachment

Summary of EWTP Projects

Company Name	Funds Awarded - Appropriated from SFW Pool (\$500,000.00)	Training Area(s) Provided	# of Employees to be trained	Average Wage	Service Partner Requesting Funds	Cost Per Trainee	Remaining Balance from the SFW EWTP Pool - (\$500,000.00)	Approved
Bullet Line, LLC.	\$ 50,000.00	Newly installed company wide Enterprise Resource Planning (ERP) computer system.	59	\$ 22.79	Youth Co-Op, Inc.	\$ 847.46	\$ 450,000.00	Apr-11
Chamber Institutes (Chamber South on behalf of Village of Pinecrest and Community Health of South Florida)	\$ 9,300.00	LEED Certification Training	9	\$ 45.40	Arbor	\$ 1,033.33	\$ 440,700.00	May-11

Funds Awarded	# of Employees to be trained	Average wage	Cost Per Trainee
\$ 59,300.00	68	\$ 34.10	\$ 872.06



6.

SFWIB – Economic Development & Industry Sector (EDIS) Committee

June 23, 2011

One Community One Goal Project Update

Information Item

BACKGROUND

At its December 16, 2010 meeting, the SFWIB approved awarding the Beacon Council Economic Development Foundation, Inc. (Foundation) \$50,000 to assist in funding the One Community One Goal Project. The project has a threefold focus:

- Diversify Miami-Dade County economy by expanding growth in at least two existing industries and two new industries;
- Gain consensus from public sector, private sector and education to prioritize and redirect and increase resources towards growth of top 4-5 industry clusters; and
- Implement new Targeted Industry marketing plan with short term and long term goals and objectives.

On May 13, 2011, the Foundation's Board decided not to proceed with executing a Foundation-SFWIB contract accepting the award. The decision was a result of the project's requirement of collecting and generating communitywide, confidential business and resident input via surveys, meetings and interviews that could be restricted by the public funds stipulations in the Public Records Article.



7.

SFWIB – Economic Development & Industry Sector (EDIS) Committee

June 23, 2011

SFWIB Occupational Supply/Demand Matrix Update

Information Item

BACKGROUND

At its February 18, 2010 meeting, the SFWIB approved an Occupational Supply/Demand Policy. The intent of the Policy is to ensure that workforce dollars are not expended on training programs in occupations having a surplus of workers in the marketplace. Under the policy, Individual Training Account (ITA) vouchers are issued based on occupational demand, thereby improving post program completion job-placement numbers.

As set forth in the policy, each occupation on the Region’s Targeted Occupations List (TOL) is analyzed to determine if the occupation has a surplus of workers by reviewing the following criteria:

- Regional Median Short-Term Supply/Demand Rate;
- Regional Median Long-Term Supply/Demand Rate; and,
- Annual Growth Percentage Rate.

Based upon that analysis, any occupation failing to meet all three criteria is placed in a training moratorium for one year. ITA vouchers will not be issued for training programs linked to those occupational titles. Occupations failing to meet two of the three criteria are placed on a watch list for six months.

In June 2011, SFWIB staff updated the Supply/Demand Policy matrix to reflect current data. Under the updated matrix, 20 occupational titles are subject to the one-year Moratorium and 51 occupations are subject to the six-month watch list. Moreover, based on the matrix, 88 occupational titles are classified as low growth/high wage, 38 as low growth/low wage, 124 as high growth/high wage and 42 as high growth/low wage.

Note that the Supply/Demand Policy exempts occupational titles linked to SFWIB Targeted Industries – Aviation, Healthcare Services, Life Sciences/Bio-Tech, Green Jobs, Information Technology and Waste Water Management.

Attachment

Standard Occupational Code	Occupational Title	Number of Persons in EF with Qualifications	Number of Persons in Training based on 2010/2011(5/31/2011)	Number of Jobs in EFM 7/1/10-6/30/11(5/31/2011)	Annual Openings Base on LMI Data 2010-2018	Demand/Supply Rate (Short-Term)	Demand/Supply Rate (Long-Term)	Annual Growth Percentage Change	2010 Average Hourly Wage	Quadrant Category	
										Growth Category	Wage Category
111021	General & Operations Managers	502	95	108	256	5.53	2.33	0.50	\$ 51.02	Low Growth	High Wage
112021	Marketing Managers	300	10	133	29	2.33	10.69	1.89	\$ 55.18	High Growth	High Wage
112022	Sales Managers	602	0	179	107	3.36	5.63	2.52	\$ 63.69	High Growth	High Wage
113011	Administrative Service Managers	1819	8	96	52	19.03	35.13	1.66	\$ 54.29	High Growth	High Wage
113021	Computer & Information Systems Managers	177	37	72	29	2.97	7.38	1.62	\$ 60.50	High Growth	High Wage
113031	Financial Managers	248	3	176	81	1.43	3.10	1.26	\$ 60.50	Low Growth	High Wage
113071	Transportation, Storage & Distribution Managers	168	0	33	21	0.93	8.00	-0.2	\$ 52.97	Low Growth	High Wage
119011	Farm, Ranch & Other Agricultural Managers	25	0	0	54	N/A	N/A	2.86	NA	N/A	N/A
119021	Construction Managers	411	2	43	109	9.60	3.79	2.19	\$ 55.36	High Growth	High Wage
119051	Food Service Managers	257	3	59	55	4.41	4.73	0.78	\$ 27.25	Low Growth	High Wage
119081	Lodging Managers	32	3	17	15	0.26	2.33	1.03	\$ 38.06	Low Growth	High Wage
119111	Medical & Health Services Managers	98	19	37	49	3.16	2.39	1.75	\$ 50.34	High Growth	High Wage
119141	Property, Real Estate & Community Association Managers	179	2	15	69	12.07	2.62	0.98	\$ 29.12	Low Growth	High Wage
119151	Social & Community Service Managers	121	0	24	14	5.04	8.64	1.3	\$ 39.13	Low Growth	High Wage
131022	Wholesale & Retail Buyers, Except Farm Products	66	0	9	42	7.33	1.57	0.67	\$ 28.71	Low Growth	High Wage
131023	Purchasing Agents, Except Farm Products & Trade	77	0	20	86	3.85	0.90	2.24	\$ 26.17	High Growth	High Wage
131031	Claims Adjusters, Examiners & Investigators	86	0	10	54	8.60	1.59	1.06	\$ 25.17	Low Growth	High Wage
131041	Compliance Officers, Exc. Safety, Agri, Constr & Transp.	46	0	16	154	2.88	0.30	1.97	\$ 26.29	High Growth	High Wage
131051	Cost Estimators	36	1	26	53	1.42	0.70	3.03	\$ 28.55	High Growth	High Wage
131071	Employment, Recruitment, & Placement Specialists	74	0	90	91	0.82	0.81	4.42	\$ 22.54	High Growth	High Wage
131072	Compensation, Benefits & Job Analysis Specialists	31	0	14	23	2.21	1.35	2.29	\$ 26.80	High Growth	High Wage
131199	Business Operations Specialists, All Other	128	69	17	345	11.59	0.57	1.38	\$ 30.93	High Growth	High Wage
132011	Accountants & Auditors	1241	12	226	468	5.54	2.68	2.14	\$ 34.07	High Growth	High Wage
132021	Appraisers & Assessors of Real Estate	131	0	5	13	26.20	10.08	0.66	\$ 33.47	Low Growth	High Wage

Standard Occupational Code	Occupational Title	Number of Persons in EF with Qualifications	Number of Persons in Training based on 2010/2011(5/31/2011)	Number of Jobs in EFM 7/1/10-6/30/11(5/31/2011)	Annual Openings Base on LMI Data 2010-2018	Demand/Supply Rate (Short-Term)	Demand/Supply Rate (Long-Term)	Annual Growth Percentage Change	2010 Average Hourly Wage	Quadrant Category	
										Growth Category	Wage Category
132051	Financial Analysts	111	0	82	48	1.35	2.31	2.84	\$ 36.77	High Growth	High Wage
132052	Personal Financial Advisors	40	0	55	157	0.73	0.25	3.97	\$ 30.13	High Growth	High Wage
132053	Insurance Underwriters	67	0	2	22	33.50	3.05	0.03	\$ 26.55	Low Growth	High Wage
132072	Loan Officers	147	1	30	114	4.93	1.30	1.85	\$ 29.28	High Growth	High Wage
151021	Computer Programmers	102	22	48	47	2.58	2.64	-0.63	\$ 34.43	Low Growth	High Wage
151031	Computer Software Engineers, Applications	78	22	65	55	1.54	1.82	3.25	\$ 34.51	High Growth	High Wage
151041	Computer Support Specialists	463	173	71	147	8.96	4.33	1.26	\$ 20.39	Low Growth	High Wage
151051	Computer Systems Analysts	128	12	88	101	1.59	1.39	2.36	\$ 34.07	High Growth	High Wage
151061	Database Administrators	38	7	17	17	2.65	2.65	2.19	\$ 33.78	High Growth	High Wage
151071	Network & Computer Systems Administrators	177	234	56	84	7.34	4.89	2.08	\$ 36.97	High Growth	High Wage
151081	Network Systems & Data Communications Analysts	108	18	14	190	9.00	0.66	4.53	\$ 36.42	High Growth	High Wage
171022	Surveyors	24	0	1	9	24.00	2.67	1.98	\$ 30.18	High Growth	High Wage
173011	Architectural & Civil Drafters	154	11	11	43	15.00	3.84	1.41	\$ 23.88	High Growth	High Wage
173022	Civil Engineering Technicians	5	3	1	13	8.00	0.62	2.28	\$ 23.77	High Growth	High Wage
173031	Surveying & Mapping Technicians	29	2	3	32	10.33	0.97	2.58	\$ 19.24	High Growth	High Wage
194021	Biological Technicians	21	1	18	4	1.22	5.50	0	\$ 19.09	Low Growth	High Wage
211011	Substance Abuse & Behavioral Disorders Counselors	41	0	4	19	10.25	2.16	1.79	\$ 19.18	High Growth	High Wage
211093	Social & Human Service Assistants	194	3	54	57	3.65	3.46	0.73	\$ 14.88	Low Growth	Low Wage
232011	Paralegal & Legal assistants	215	43	46	147	5.61	1.76	2.79	\$ 24.50	High Growth	High Wage
232091	Court Reporters	11	0	1	0	11.00	N/A	1.56	\$ 19.63	High Growth	High Wage
232093	Title Examiners, Abstractors, & Searchers	52	0	0	22	1.00	N/A	0.75	\$ 18.73	Low Growth	High Wage
251194	Vocational Education Teachers, Postsecondary	52	0	8	27	6.50	1.93	0.29	\$ 24.76	Low Growth	High Wage
253021	Self-Enrichment Education Teachers	39	0	3	56	4.38	0.70	1.85	\$ 20.55	High Growth	High Wage
259031	Instructional Coordinators	40	1	14	51	2.93	0.80	2.67	\$ 24.84	High Growth	High Wage
259041	Teacher Assistants	524	5	211	199	2.51	2.66	1.63	\$ 13.61	High Growth	Low Wage
271024	Graphic Designers	220	21	30	133	8.03	1.81	1.45	\$ 19.32	High Growth	High Wage

Standard Occupational Code	Occupational Title	Number of Persons in EF with Qualifications	Number of Persons in Training based on 2010/2011(5/31/2011)	Number of Jobs in EFM 7/1/10-6/30/11(5/31/2011)	Annual Openings Base on LMI Data 2010-2018	Demand/Supply Rate (Short-Term)	Demand/Supply Rate (Long-Term)	Annual Growth Percentage Change	2010 Average Hourly Wage	Quadrant Category	
										Growth Category	Wage Category
271025	Interior Designers	48	4	2	35	26.00	1.49	1.23	\$ 27.27	Low Growth	High Wage
272012	Producers & Directors	176	3	36	51	4.97	3.51	0.97	\$ 30.99	Low Growth	High Wage
272022	Coaches & Scouts	52	2	4	54	13.50	1.00	2.37	\$ 33.58	High Growth	High Wage
273031	Public Relations Specialists	79	5	18	125	4.67	0.67	2.74	\$ 27.21	High Growth	High Wage
274011	Audio & Video Equipment Technicians	114	1	7	26	1.13	4.42	1.67	\$ 18.60	High Growth	Low Wage
274012	Broadcast Technicians	42	2	2	26	22.00	1.69	0.94	\$ 20.44	Low Growth	High Wage
274021	Photographers	70	0	3	55	3.43	1.27	1.47	\$ 17.55	High Growth	Low Wage
274031	Camera Operators, Television, Video & Motion Picture	35	1	4	11	9.00	3.27	0.94	\$ 16.25	Low Growth	Low Wage
291111	Registered Nurses	232	318	117	715	4.70	0.77	1.56	\$ 33.23	High Growth	High Wage
291126	Respiratory Therapists	24	7	10	28	3.10	1.11	1.14	\$ 24.75	Low Growth	High Wage
292011	Medical & Clinical Laboratory Technologists	42	5	6	28	7.83	1.68	-0.26	\$ 26.26	Low Growth	High Wage
292012	Medical & Clinical Laboratory Technicians	58	5	16	21	3.94	3.00	0.35	\$ 15.03	Low Growth	Low Wage
292021	Dental Hygienists	22	14	5	50	7.20	0.72	3.58	\$ 26.07	High Growth	High Wage
292031	Cardiovascular Technologists & Technicians	16	1	5	25	3.40	0.68	1.3	\$ 19.78	Low Growth	High Wage
292032	Diagnostic Medical Sonographers	13	18	5	21	6.20	1.48	1.07	\$ 26.18	Low Growth	High Wage
292034	Radiologic Technologists & Technicians	49	21	4	38	17.50	1.84	0.61	\$ 25.26	Low Growth	High Wage
292041	Emergency Medical Technicians & Paramedics	53	18	0	28	N/A	N/A	0.8	\$ 13.53	Low Growth	Low Wage
292055	Surgical Technologists	32	10	1	36	42.00	1.17	1.54	\$ 17.42	High Growth	Low Wage
292061	Licensed Practical & Licensed Vocational Nurses	198	265	46	232	10.07	2.00	1.72	\$ 20.09	High Growth	High Wage
292071	Medical Records & Health Information Technicians	201	58	35	44	7.40	5.89	1.05	\$ 14.05	Low Growth	Low Wage
292081	Opticians, Dispensing	17	2	2	29	9.50	0.66	1.41	\$ 16.26	High Growth	Low Wage
312021	Physical Therapist Assistants	13	17	8	16	3.75	1.88	1.89	\$ 24.75	High Growth	High Wage
319091	Dental Assistants	125	24	6	97	24.83	1.54	3.35	\$ 15.51	High Growth	Low Wage
319092	Medical Assistants	768	207	58	198	16.81	4.92	2.51	\$ 13.99	High Growth	Low Wage
319094	Medical Transcriptionists	35	0	3	5	11.67	7.00	0.33	\$ 15.50	Low Growth	Low Wage
332011	Fire Fighters	32	1	2	145	N/A	0.23	1.68	\$ 27.43	High Growth	High Wage

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										Growth Category	Wage Category
333012	Correctional Officers & Jailers	185	2	4	85	46.75	2.20	0.05	NA	Low Growth	High Wage
333021	Detectives & Criminal Investigators	73	9	3	51	27.33	1.61	0.86	\$ 34.85	Low Growth	High Wage
333051	Police & Sheriff's Patrol Officers	107	1	8	177	13.50	0.61	0.64	\$ 30.21	Low Growth	High Wage
339032	Security Guards	2548	3	951	826	2.68	3.09	1.88	\$ 11.27	Low Growth	Low Wage
351011	Chefs & Head Cooks	276	5	80	16	3.51	17.56	0.32	\$ 25.40	Low Growth	High Wage
351012	First Line Superv. of Food Preparation & Serving Workers	229	3	140	103	1.66	2.25	1	\$ 17.19	Low Growth	Low Wage
371011	First Line Superv. of Housekeeping & Janitorial Workers	277	0	111	22	2.50	12.59	0.83	\$ 16.56	Low Growth	Low Wage
371012	First Line Superv. of Landscaping & Grounds keeping Workers	54	0	22	21	2.45	2.57	1.31	\$ 20.68	Low Growth	High Wage
372021	Pest Control Workers	48	3	19	32	2.68	1.59	1.15	\$ 12.80	Low Growth	Low Wage
391021	First Line Superv. of Personal Service Workers	24	0	8	123	3.00	0.20	2.01	\$ 18.95	High Growth	High Wage
411011	First Line Superv. of Retail Sale Workers	790	1	259	365	3.05	2.17	0.95	\$ 21.16	Low Growth	High Wage
411012	First Line Superv. of Non-Retail Sales Workers	107	0	51	180	2.10	0.59	1.26	\$ 43.21	Low Growth	High Wage
413011	Advertising Sales Agents	293	1	74	48	3.97	6.13	1.85	\$ 28.26	High Growth	High Wage
413021	Insurance Sales Agents	179	0	29	217	6.17	0.82	1.22	\$ 28.35	Low Growth	High Wage
413031	Securities, & Financial Sales Agents	230	1	88	185	2.63	1.25	2.04	\$ 41.96	High Growth	High Wage
414011	Sales, Reps., Wholesale & Mfg. Tech. & Sci. Products	250	0	58	247	4.31	1.01	1.69	\$ 32.21	High Growth	High Wage
414012	Sales, Reps., Wholesale & Manufacturing, Other	283	2	130	672	2.19	0.42	1.77	\$ 28.44	High Growth	High Wage
419021	Real Estate Brokers	73	0	1	56	10.83	1.30	1.11	\$ 37.67	Low Growth	High Wage
419022	Real Estate Sales Agents	200	1	11	166	18.27	1.21	1.65	\$ 23.49	High Growth	High Wage
431011	First Line Superv. of Office & Admin. Support Workers	485	10	154	403	3.21	1.23	1.52	\$ 23.69	High Growth	High Wage
433031	Bookkeeping, Accounting & Auditing Clerks	666	27	196	422	3.54	1.64	1.41	\$ 16.24	High Growth	Low Wage
434051	Customer Service Representative	4553	49	1780	1036	2.59	4.44	2.8	\$ 14.54	High Growth	Low Wage
434131	Loan Interviewers & Clerks	100	0	17	83	5.88	1.20	1.61	\$ 16.95	High Growth	Low Wage
434161	Human Resources Assistants, Exc. Payroll	214	1	62	45	3.47	4.78	0.05	\$ 17.55	Low Growth	Low Wage
435011	Cargo & Freight Agents	173	0	43	201	1.43	0.86	2.33	\$ 14.91	High Growth	Low Wage
436011	Executive Secretaries & Administrative Assistants	1369	30	445	427	3.14	3.28	1.71	\$ 20.90	High Growth	High Wage

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										Growth Category	Wage Category
436012	Legal Secretaries	278	1	28	112	9.96	2.49	1.75	\$ 19.72	High Growth	High Wage
436013	Medical Secretaries	354	17	58	88	6.40	4.22	1.84	\$ 12.49	High Growth	Low Wage
471011	First Line Superv. of Construction & Extraction Workers	203	0	20	202	10.15	1.00	2.4	\$ 28.44	High Growth	High Wage
472021	Brick masons & Block masons	48	0	2	N/A	3.55	N/A	N/A	N/A	High Growth	High Wage
472031	Carpenters	834	2	41	175	20.39	4.78	2.2	\$ 16.71	High Growth	Low Wage
472044	Tile & Marble Setters	29	0	3	19	9.67	1.53	1.96	\$ 12.50	High Growth	Low Wage
472051	Cement Masons & Concrete Finishers	85	0	17	17	5.00	5.00	2.05	\$ 15.70	High Growth	Low Wage
472073	Operating Engineers/Construction Equipment Operators	102	11	10	49	11.30	2.31	1.35	\$ 20.74	Low Growth	High Wage
472081	Drywall & Ceiling Tiles Installers	62	2	35	15	11.47	4.27	1.6	\$ 16.75	High Growth	Low Wage
472111	Electricians	691	18	35	140	20.26	5.06	1.58	\$ 20.81	High Growth	High Wage
472141	Painters, Construction & Maintenance	266	0	32	69	8.31	3.86	1.14	\$ 17.26	Low Growth	Low Wage
472151	Pipe layers	38	0	1	7	1.43	5.43	1.25	\$ 18.79	Low Growth	High Wage
472152	Plumbers, Pipefitters & Steamfitters	305	4	19	86	16.26	3.59	1.86	\$ 20.30	High Growth	High Wage
472161	Plasters & Stucco Masons	48	0	3	7	4.78	6.86	1.15	\$ 21.64	Low Growth	High Wage
472181	Roofers	86	0	6	18	14.33	4.78	0.79	\$ 16.34	Low Growth	Low Wage
472211	Sheet Metal Workers	54	0	5	20	10.80	2.70	2.86	\$ 20.64	High Growth	High Wage
474011	Construction & Building Inspectors	74	2	11	48	6.91	1.58	2.05	\$ 30.01	High Growth	High Wage
491011	First Line Superv. of Mechanics, Installers & Repairers	99	1	31	96	3.23	1.04	1.23	\$ 30.01	Low Growth	High Wage
492091	Avionics Technicians	49	3	11	9	4.73	5.78	1.89	\$ 22.50	High Growth	High Wage
492094	Electronic Repairers, Commercial & Industrial Equipment	63	3	9	15	0.69	4.40	1.49	\$ 25.50	High Growth	High Wage
492098	Security & Fire Alarm Systems Installers	38	0	1	38	38.00	1.00	2.87	\$ 16.87	High Growth	Low Wage
493011	Aircraft Mechanics & Service Technicians	147	16	16	47	10.19	3.47	0.4	\$ 21.73	Low Growth	High Wage
493023	Automotive Service Technicians & Mechanics	339	103	49	146	9.02	3.03	1.15	\$ 18.78	Low Growth	High Wage
493031	Bus & Truck Mechanics & Diesel Engine Specialists	61	0	21	57	2.90	1.07	0.93	\$ 22.64	Low Growth	High Wage
493042	Mobile Heavy Equipment Mechanics, Except Engines	27	3	11	24	0.51	1.25	1.79	\$ 24.01	High Growth	High Wage
499021	Heating, AC & Refrigeration Mechanics & Installers	159	109	186	124	1.44	2.16	3.21	\$ 21.11	High Growth	High Wage

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										Growth Category	Wage Category
499031	Home Appliance Repairers	30	4	5	13	6.80	2.62	1.15	\$ 17.73	Low Growth	Low Wage
499041	Industrial Machinery Mechanics	83	1	78	35	1.08	2.40	1.98	\$ 23.31	High Growth	High Wage
499043	Maintenance Workers, Machinery	91	0	8	15	N/A	6.07	1.73	\$ 15.95	High Growth	Low Wage
511011	First Line Superv. of Production & Operating Workers	295	0	51	35	5.78	8.43	0.14	\$ 25.79	Low Growth	High Wage
512011	Aircraft Structures, Surfaces & Systems Assemblers	31	0	8	N/A	3.88	N/A	N/A	N/A	High Growth	High Wage
514121	Welders, Cutters, Solderers & Brazers	265	1	42	42	6.33	6.33	0.71	\$ 18.66	Low Growth	Low Wage
519071	Jewelers & Precious Stone & Metal Workers	27	0	1	35	5.17	0.77	0.48	\$ 15.69	Low Growth	Low Wage
531031	First Line Superv. of Material-Moving Vehicle Operators	48	1	33	30	1.48	1.63	0.43	\$ 28.16	Low Growth	High Wage
532021	Air Traffic Controllers	30	0	0	22	N/A	N/A	-0.27	\$ 55.13	Low Growth	High Wage
533021	Bus Drivers, Transit & Intercity	151	0	29	74	5.21	2.04	0.96	\$ 17.99	Low Growth	Low Wage
533022	Bus Drivers, School	135	1	15	46	9.07	2.96	1.11	\$ 10.68	Low Growth	Low Wage
533032	Truck Drivers, Heavy & Tractor-Trailer	1129	122	183	391	6.84	3.20	2.18	\$ 18.25	High Growth	Low Wage
535011	Sailors & Marine Oilers	81	0	0	143	N/A	N/A	2.24	\$ 17.80	High Growth	Low Wage
535021	Captains, Mates, & Pilots of water Vessels	27	0	5	109	5.40	0.25	2.51	\$ 47.85	High Growth	High Wage
535031	Ship Engineers	6	0	6	N/A	1.00	N/A	N/A	N/A	High Growth	High Wage
		33,235	2,426	8,632	15,029	5.04	2.18	1.36			



8.

SFWIB – Economic Development & Industry Sector (EDIS) Committee

June 23, 2011

Approval of a SFWIB-UM-MDC Life Sciences Park Program

RECOMMENDATION

SFWIB staff recommends to the EDIS Committee to recommend to the Board the approval to allocate up to 400,000.00 WIA training dollars to support the SFWIB-UM-MDC Life Sciences Park Program.

BACKGROUND

The Life Sciences Park Program is a partnership between SFWIB, Miami Dade College (MDC), and the University of Miami (UM). The park is located in Miami's Health District, adjacent to UM's Leonard Miller School of Medicine. The goal of the program is to foster technical careers in the life sciences amongst residents of economically distressed neighborhoods. The program aims to accomplish that goal through the following plan of action:

- Increasing MDC program capacities by providing scholarships for students, funding faculty positions, and providing classroom space and administrative support;
- Decreasing new employee job orientation time by creating programs that provide clinical experiences that more closely resemble actual practice conditions, thereby easing the transition from student to competent technical staff;
- Recruiting additional new graduates by providing exceptional clinical rotation experiences and job placement;
- Creating new job placements for Miami-Dade County.

SFWIB's commitment to the program is to provide funds for instructional costs; UM's commitment is to provide classrooms, adjunct faculty and clinical rotation sites, and MDC will administer the program's training and employment components.



9.

SFWIB – Economic Development & Industry Sector (EDIS) Committee

April 14, 2011

Approval of New Programs for an Existing Training Vendor

RECOMMENDATION

SFWIB staff recommends to the EDIS Committee to recommend to the Board the approval of new training programs for existing Training Vendors – Spanish American Basic Education & Rehabilitation, Inc. (SABER) and the CDL School, Inc. (CDL).

BACKGROUND

Federal and state law permit regional workforce boards to independently develop criteria for the selection of Training Vendors and programs. In Region 23, the current process to become an approved Training Vendor involves staff evaluation of an applicant’s programmatic and fiscal capabilities. For an existing Training Vendor who requests the addition of a new program, staff reviews only programmatic capabilities. Vendors and programs passing staff review are presented to the EDIS Committee for recommendation to the Board.

SABER has requested to add a Nursing AS program to its list of approved offerings, and the CDL has requested to add the Class B Intermediate Program and the Intermediate Program. Both SABER and CDL’s requested program additions passed staff’s review. Additionally, the requested additions are approved by the Florida Department of Education Commission for Independent Education (CIE). Attached the Committee members will find copies of CIE licenses, CIE Programs Offered Forms and SFWIB program cost matrixes applicable to both Vendors.

Attachments



COMMISSION FOR INDEPENDENT EDUCATION
LICENSE BY MEANS OF ACCREDITATION

This is to certify that
SABER
3990 West Flagler Street
Miami, Florida 33134
Is hereby licensed to offer program(s) of instruction

Under the provisions of Chapter 1005, Florida Statutes and Chapter 6E, Florida Administrative Code for the period beginning:

4/1/2010

Samuel J. Ferguson

Executive Director

1400

License Number

[Signature]

Commission Chairperson

This license is non-transferable, non-assumable, and shall be rendered null and void upon any change in ownership of the licensee.

Florida Department of Education

SABER (#1400)

3990 West Flagler Street
 Miami, FL 33134
[Map](#)

Contact: Josefina Habif
Phone: (305) 443-7601
Fax: (305)443-8441
Email: saber@saberinc.com

Website:

License Status: License By Means of Accreditation

Licensed Since: 1/10/1992

Accreditation

Accredited By	Level of Accreditation
COE	Institutional

Note: Accreditation generally means that a college or school has been evaluated by a group of educators, and meets the accrediting agency's standards. This process is VOLUNTARY for the college; it is not "required". However, accreditation is required for financial aid eligibility, recognition of degrees or credits by employers or other colleges, universities, or schools, easy transfer of credits, acceptance into another school, and other education-related opportunities.

Be aware that some so-called "accrediting agencies" may not be recognized by the U.S. Department of Education, or may even be bogus! A current listing of recognized "accrediting agencies" may be found on the [U.S. Department of Education's web site](#). Check with this office before you send money to any college, even if it claims to be accredited.

Programs Offered

Program Title	Credential	Clock Hours	Credit Hours	Student Data Reporting Period	Enrolled	Grads	Placed	CIP Code
ESOL	Diploma	880		09-10	271	122	88	0032010900
LPN to Nursing	Associate in Science		60					0351380100
Nursing	Associate in Science		78	09-10	0	0	0	0351380100
Practical Nursing	Diploma	1350		09-10	282	56	42	0351390100



COMMISSION FOR INDEPENDENT EDUCATION
ANNUAL LICENSE

This is to certify that
The CDL School, Inc.
7900 NW 27th Avenue, Unit D-3
Miami, Florida 33147
Is hereby licensed to offer program(s) of instruction

Under the provisions of Chapter 1005, Florida Statutes and Chapter 6E, Florida Administrative Code for the period beginning:

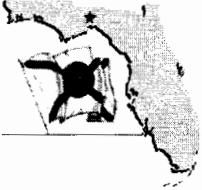
10/1/2009

Samuel Stevenson
Executive Director

1431
License Number

Nancy J. Bradley
Commission Chairperson

This license is non-transferable, non-assumable, and shall be rendered null and void upon any change in ownership of the licensee.



Commission for Independent Education

Approved Data

The CDL School, Inc. (ID# 1431)

Corporation Data

Name: The CDL School, Inc.

Foreign or Domestic: Foreign

Profit or Non Profit: Profit

Address Data

7900 NW 27th Avenue, Unit D-3

Miami, FL 33147

Miami-Dade County

Contact Data

Contact: Mr. Albert V. Hanley, III

Phone: (305) 638-2200 **Phone Ext:**

Fax: (305) 635-2729

E-Mail: info.cdl@cdlschool.com

Web Site: www.cdlschool.com

License Data

Lic #: 1431 **Campus Type:** Main

Lic Status: Annual

Program Specialist: Jennifer Newham

Annual Review Date: 9/30/2010

Program Title as Licensed:	Hours:		Degree Type:	Credential:
	Clock	Credit		
Advanced Program	120			Diploma
Class B Intermediate Program	60			Diploma
Intermediate Program	60			Diploma
Professional Tractor-Trailer Driver Program	160			Diploma
Regional Tractor-Trailer Driver Program	100			Diploma

Jennifer Newham

Program Specialist

Commission for Independent Education

Note: Enrollment is the number of students enrolled in the program for the fiscal period July 1 – June 30.
This number includes students who were already enrolled in the program and new enrollments for the fiscal period.

THE COMMERCIAL DRIVER'S LICENSE SCHOOL, INC.

Note: ITAs are written on a term basis and all renewals of ITAs are based on satisfactory completion of training each term. ITAs cover the cost of books, all testing fees, physical, etc. **Pell Grants:** All participants are required to apply for the Pell Grant and if Pell eligible the Pell must be used first for all Pell eligible programs. **Tuition Refunds:** The Training Vendor shall follow the SFWIB Standardized Refund Policy for refund calculations. **Notice:** Case Managers need to advise participants that they may be required to obtain student loans and/or other grants to cover the cost of the program that they wish to enroll in if the ITA amount and the Pell Grant, if eligible for Pell, does not cover the full cost of the program. If the participant is not Pell eligible, they will be required to obtain student loans and/or other financial aid to cover the cost of the program not covered by the ITA amount. **SFWIB will not be responsible for any debts that the participant incurs. A.A. Degrees are not covered under ITAs.**

Institutional Fees																				
						A	B	C	D	E	F	G	H					2010 - 2011 TOL Wage Rate		
Program Offered	License/Certification (Yes/No)	CIP Code	Clock Hours	Credit Hours	Course Length (estimated in months)	Tuition Cost	Application-Registration Fees	Special Course Fees	Total Institutional Fees (A+B+C)	Books and Materials	Tools	Tests/Certification Exams	Total Program Cost (D+E+F+G)	MAX ITA AMT (Determined by SFWIB)	Pell Eligible (Yes/No)	Comparable Public School Program (Determined by SFWIB)	2010-2011 TOL Related Occupations (Name & SOC)	Entry	Mean	Comments
A.S./A.A.S. Degree Programs																				
Diploma/Certificate Programs																				
Professional Tractor-Trailer Driver Program	Yes	49.0205 Truck & Bus Driver / Commercial Vehicle Operator	160 Hours	160 Hours	0.75	\$6595.00 (includes \$585 in fees for: MVR Fee (\$50), Background Check (\$75), Book Fee (\$100), Road Test Fee (\$360), DOT Physical: \$125, License Fee: \$75, Hazmat Fee: \$91, Application Fee: \$150			\$6,595.00				\$ 6,595.00		No		53-3032 Heavy Tractor-Trailer Truck Services	\$18.00	\$18.97	
Intermediate Program	Yes	49.0205 Truck & Bus Driver / Commercial Vehicle Operator	60 Hours	60 Hours	0.50	\$2495.00 (includes \$585 in fees for: MVR Fee (\$50), Background Check (\$75), Book Fee (\$100), Road Test Fee (\$360), DOT Physical: \$125, License Fee: \$75, Hazmat Fee: \$91, Application Fee: \$150			\$2,495.00				\$2,495.00		No		53-3032 Heavy Tractor-Trailer Truck Services	\$18.00	\$18.97	Class A Holder Re-certification Program
BP-Intermediate Program	Yes	49.0205 Truck & Bus Driver / Commercial Vehicle Operator	60 Hours	60 Hours	0.50	\$2495.00 (includes \$585 in fees for: MVR Fee (\$50), Background Check (\$75), Book Fee (\$100), Road Test Fee (\$360), DOT Physical: \$125, License Fee: \$75, Hazmat Fee: \$91, Application Fee: \$150			\$2,495.00				\$2,495.00		No		53-3021 Bus Drivers, Transit & Intercity	\$16.00	\$17.82	