



SOUTH FLORIDA WORKFORCE INVESTMENT BOARD

**REGION 23
WORKFORCE ESTIMATING CONFERENCE**

**February 25, 2010
9:00 A.M.**

South Florida Workforce Investment Board Headquarters
7300 Corporate Center Drive
5th Floor - Conference Room 3
Miami, Florida 33126

AGENDA

1. Call to Order and Introductions
2. Workforce Estimating Conference Orientation
 - A. Purpose of the Conference
 - B. Overview of Preliminary Region 23 2010-2011 Targeted Occupations List
 - C. Criteria for Addition
3. Review and Action on Request for Additions to the Region's 2010-2011 Preliminary Targeted Occupations List

South Florida Workforce Investment Board is an equal opportunity employer/program. Auxiliary aids and services are available upon request to individuals with disabilities.



2.

Region 23 Workforce Estimating Conference

February 25, 2010

Orientation

BACKGROUND

The Region 23 fourth annual Workforce Estimating Conference (WEC) is being held in response to the release by the State of the Region's Preliminary 2010-2011 Targeted Occupations List (TOL).

A. Purpose

The Region 23 Workforce Estimating Conference (WEC) reviews the Region's Targeted Occupations List (TOL) to assess if occupations meet the needs of the Region, including occupations that are identified as high-skill/high-wage occupations and additionally to target other occupations that are important to the Region's economy. This Conference provides the Region the opportunity to request addition of occupations that are important to the Region's or State economy. In addition, it also allows the Region to request the deletion of poor performing occupations from the list.

B. Preliminary 2010-2011 Targeted Occupations

Early this month the State released the Region 23 preliminary 2010-2011 Targeted Occupations List (TOL). Attached for the Committee's review are the following:

- Cover Memo
- Attachment A.....Preliminary Region 23 2010-2011 Targeted Occupations List
- Attachment B.....Occupations being deleted from the Region's TOL
- Attachment C.....Occupations being added to the Region's TOL
- Attachment D.....2010-2011 Demand Survey Form (Form to Request Addition)

Economic development agencies, chambers of commerce and local educational institutions were forwarded the attached information.

C. Regional Criteria for Inclusion on the Region's TOL:

The Region 23 Workforce Estimating Conference can recommend occupations for inclusion on the Region's TOL if the occupation meets the following criteria:

1. Minimum of 25 annual openings and positive growth.
2. Wage Criteria: The occupation must meet both the entry level and the mean (average) wage criteria.
 - (a). Targeted Occupations ITA Wage Criteria
 - (i) Entry wage of \$10.40 per hour or higher
 - (ii) Average wage of \$12.79 per hour or higher
 - (b). High Skill/High Wage Occupations
 - (i) Entry wage of \$12.79 per hour or higher
 - (ii) Average wage of \$20.05 per hour or higher
3. Training Codes of 3 (PSAV Certificate) or 4 (Community College Credit/Degree). A.A. Degrees are not included.

Any request to add/delete an occupation is required to be submitted to SFWIB by February 23, 2010 for presentation to the Conference. The final approved requests for additions/deletions to the preliminary Region 23 2010-2011 TOL must be submitted to the State by 5 p.m. on Monday, March 1, 2010.

Attachments



3.

Region 23 Workforce Estimating Conference

February 25, 2010

**Review and Action on Request for Additions to the
Region's 2010-2011 Targeted Occupations List**

BACKGROUND

Requests to add/delete an occupation are required to be submitted to SFWIB by 3 p.m. on February 23, 2010 for presentation to the Conference.

Attached for the Region 23 WEC's review are the requests for additions that were received.



TO: SFWIB Approved Training Vendors

FROM: Rick Beasley, Executive Director

SUBJECT: Request for Additions and/or Deletions to Region 23 Preliminary 2010-2011 Targeted Occupations List (TOL)

DATE: February 8, 2010

The Agency for Workforce Innovation (AWI) has released the Preliminary 2010-2011 Targeted Occupations List (TOL) for Region 23 (Miami-Dade and Monroe Counties). A review of the list indicates that 27 occupations are recommended for deletion, including occupations that were added to the 2009-2010 TOL. In addition, 23 new occupations are being recommended for inclusion on the 2010-2011 TOL.

AWI has set 5 p.m., March 1, 2010 as the deadline for Region 23's online submissions. SFWIB has tentatively scheduled a Regional Workforce Estimating Conference for February 25, 2010, from 9 a.m. to noon. Please submit all requests for additions and/or deletions to Phillip Edwards by 3 p.m. on February 23, 2010, accompanied by the collateral backup documents.

In order to simplify the process, the following bullets outline the TOL attachments:

- Attachment "A" -- Region 23 Preliminary 2010-2011 TOL. The criteria for inclusion on the Region's TOL is:
 - a. Minimum of 25 annual openings and positive growth
 - b. Wage Criteria: The occupation must meet both the entry level and the mean (average) wage criteria.
 - i. Targeted Occupations ITA Wage Criteria
 - 1. Entry wage of \$10.40 per hour or higher
 - 2. Average wage of \$12.79 per hour or higher
 - ii. High Skill/High Wage Occupations
 - 1. Entry wage of \$12.79 per hour or higher
 - 2. Average wage of \$20.05 per hour or higher
 - c. Training Codes of 3 (PSAV Certificate) or 4 (Community College Credit/Degree). A.A. Degrees are not included.

The State has advised that on the regional list there are certain occupations that have an asterisk (*). These occupations are found in declining industries and are not projected to return to their historical peak during the forecast period. They may have an oversupply of trained workers.

- Attachment "B" -- Occupations being deleted from the Region's TOL.
- Attachment "C" -- Occupations being added to the Region's TOL.
- Attachment "D" -- Submission form and Demand Survey for requesting additions to the Region's TOL. The form has been modified to identify the name of the company that was contacted and provided the information.

In addition, the State is allowing the Region to capture job opening and wage data for Certified Nursing Assistants and Pre-school Teachers as supplemental occupations. Supporting documentation will have to be submitted.

The preliminary 2010-2011 Regional Workforce Board Targeted Occupations List (TOL) was uploaded to the AWI site administered by the Labor Market Statistics (LMS) unit and can be accessed at <http://tol.labormarketinfo.com>. Only one staff member of SFWIB can submit requests for changes to the preliminary list. However, anyone, including providers, may look at the site by entering 'guest' as both the user name and password. The site is "read only" for guests.

Please note this is a request for additions and/or deletions of occupations, not a request for the addition of programs. Programs are linked/cross-walked to an occupation by the Department of Education.

Please provide to Phillip Edwards by noon on February 23, 2010, the names of individuals from your organization that will be attending Region 23's Workforce Estimating Conference. Should you have any questions, please contact Phillip Edwards at (305) 594-7615, Ext. 360.

Attachment A

Region 23 Preliminary 2010-2011 Targeted Occupations List

2010-11 Preliminary Regional Targeted Occupations List

Sorted by Occupational Title

Workforce Region 23 - Miami-Dade and Monroe Counties

Workforce Estimating Conference Selection Criteria:

- 1 FLDOE Training Codes 3 (PSAV Certificate) and 4 (Community College Credit/Degree)
- 2 25 annual openings and positive growth
- 3 Mean Wage of \$12.79/hour and Entry Wage of \$10.40/hour
- 4 High Skill/High Wage (HSHW) Occupations: Mean Wage of \$20.05/hour and Entry Wage of \$12.79/hour

SOC Code†	HSHW††	Occupational Title†	Annual Percent Growth	Annual Openings	2009 Hourly Wage		FLDOE Training Code	Data Source†††
					Mean	Entry		
An asterisk (*) after the Occupation Title means that these occupations are found in declining industries and are not projected to return to their historical peak during the forecast period. They may have an oversupply of trained workers.								
132011	HSHW	Accountants and Auditors	1.59	447	31.09	17.98	4	R
113011	HSHW	Administrative Services Managers*	1.50	52	51.53	30.39	4	R
413011		Advertising Sales Agents*	1.77	55	24.37	11.54	3	R
532021	HSHW	Air Traffic Controllers	2.15	28	57.54	27.63	3	R
173011	HSHW	Architectural and Civil Drafters	1.29	56	22.76	14.69	3	R
274011		Audio and Video Equipment Technicians	1.97	33	18.76	13.84	4	R
493021		Automotive Body and Related Repairers*	1.94	310	18.16	12.04	3	S
493023		Automotive Service Technicians and Mechanics	1.32	168	17.86	10.98	3	R
433031		Bookkeeping, Accounting, and Auditing Clerks	1.22	483	16.09	10.85	4	R
472021		Brickmasons and Blockmasons*	2.84	318	18.32	12.63	3	S
274012	HSHW	Broadcast Technicians	2.01	46	22.16	12.98	4	R
493031	HSHW	Bus and Truck Mechanics and Diesel Engine Specialists	1.02	61	22.22	16.06	3	R
533021		Bus Drivers, Transit and Intercity	1.06	75	16.93	11.21	3	R
131199	HSHW	Business Operations Specialists, All Other	2.18	319	31.28	16.50	4	R
517011		Cabinetmakers and Bench Carpenters*	2.02	199	15.79	10.84	3	S
535021	HSHW	Captains, Mates, and Pilots of Water Vessels	1.63	64	47.30	14.30	3	R
292031		Cardiovascular Technologists and Technicians	2.57	193	19.58	11.53	3	S
472031		Carpenters*	1.43	184	16.84	12.71	3	R
472051		Cement Masons and Concrete Finishers*	1.89	28	14.81	10.56	3	R
351011	HSHW	Chefs and Head Cooks	1.15	29	25.42	17.42	3	R
131031	HSHW	Claims Adjusters, Examiners, and Investigators*	0.53	47	25.30	16.23	3	R
272022	HSHW	Coaches and Scouts	0.96	58	31.13	17.79	4	R
131072	HSHW	Compensation, Benefits, and Job Analysis Specialists*	2.12	166	24.67	16.60	4	S
131041	HSHW	Compliance Officers, Exc. Safety, Agri, Constr & Transp.	0.86	100	24.67	16.13	3	R
113021	HSHW	Computer and Information Systems Managers*	1.36	26	59.13	39.31	4	R
151031	HSHW	Computer Software Engineers, Applications	4.39	76	33.73	18.30	4	R
151041	HSHW	Computer Support Specialists	1.41	160	20.72	14.17	3	R
151051	HSHW	Computer Systems Analysts*	2.55	123	33.45	23.08	4	R
492011		Computer, ATM, and Office Machine Repairers*	1.22	29	16.57	10.93	3	R
474011	HSHW	Construction and Building Inspectors	2.55	63	27.94	18.08	3	R
119021	HSHW	Construction Managers*	2.19	141	49.82	29.14	4	R
333012	HSHW	Correctional Officers and Jailers	1.53	144	23.35	16.48	3	R
131051	HSHW	Cost Estimators*	2.02	44	27.34	15.59	4	R
151061	HSHW	Database Administrators	2.80	229	32.60	21.13	4	S
319091		Dental Assistants	3.36	102	14.89	11.87	3	R
292021	HSHW	Dental Hygienists	3.72	60	27.23	18.60	4	R
333021	HSHW	Detectives and Criminal Investigators	NR	NR	NR	NR	3	R
472081		Drywall and Ceiling Tile Installers*	2.46	290	16.13	11.94	3	S
499051	HSHW	Electrical Power-Line Installers and Repairers	2.24	28	25.82	18.23	3	R
472111		Electricians*	1.49	141	19.96	14.54	3	R

2010-11 Preliminary Regional Targeted Occupations List

Sorted by Occupational Title

Workforce Region 23 - Miami-Dade and Monroe Counties

Workforce Estimating Conference Selection Criteria:

- 1 FLDOE Training Codes 3 (PSAV Certificate) and 4 (Community College Credit/Degree)
- 2 25 annual openings and positive growth
- 3 Mean Wage of \$12.79/hour and Entry Wage of \$10.40/hour
- 4 High Skill/High Wage (HSHW) Occupations: Mean Wage of \$20.05/hour and Entry Wage of \$12.79/hour

SOC Code†	HSHW††	Occupational Title†	Annual Percent Growth	Annual Openings	2009 Hourly Wage		FLDOE Training Code	Data Source†††
					Mean	Entry		
<p>An asterisk (*) after the Occupation Title means that these occupations are found in declining industries and are not projected to return to their historical peak during the forecast period. They may have an oversupply of trained workers.</p>								
492094	HSHW	Electronics Repairers, Commercial and Industrial Equip.	2.17	271	21.32	13.99	3	S
131071	HSHW	Employment, Recruitment, and Placement Specialists	2.74	80	20.74	14.05	4	R
436011	HSHW	Executive Secretaries and Administrative Assistants	1.37	436	20.67	14.30	3	R
119011	HSHW	Farm, Ranch, and Other Agricultural Managers	NR	NR	NR	NR	4	R
132051	HSHW	Financial Analysts	1.58	26	34.03	21.99	4	R
113031	HSHW	Financial Managers	0.97	70	59.29	33.67	4	R
332011	HSHW	Fire Fighters*	1.19	140	26.33	18.69	3	R
471011	HSHW	First-Line Superv. of Construction and Extraction Workers*	1.38	147	29.22	20.12	4	R
351012		First-Line Superv. of Food Preparation & Serving Workers	1.74	132	17.06	12.12	3	R
371011		First-Line Superv. of Housekeeping & Janitorial Workers*	1.45	40	17.00	11.10	3	R
371012	HSHW	First-Line Superv. of Landscaping and Groundskeeping	2.18	377	21.31	14.33	3	S
531031	HSHW	First-Line Superv. of Material-Moving Vehicle Operators*	0.91	48	27.48	18.02	3	R
491011	HSHW	First-Line Superv. of Mechanics, Installers, and Repairers*	0.98	88	29.19	18.30	3	R
431011	HSHW	First-Line Superv. of Office and Admin. Support Workers*	0.56	267	23.63	15.46	4	R
511011	HSHW	First-Line Superv. of Production and Operating Workers*	0.84	475	26.26	16.39	3	S
411012	HSHW	First-Line Supervisors of Non-Retail Sales Workers*	0.40	104	38.53	21.31	4	R
391021	HSHW	First-Line Supervisors of Personal Service Workers	NR	NR	22.64	13.25	3	R
411011	HSHW	First-Line Supervisors of Retail Sales Workers*	0.40	311	21.62	13.36	3	R
119051	HSHW	Food Service Managers	1.04	67	27.52	17.41	4	R
111021	HSHW	General and Operations Managers*	0.14	179	53.43	26.57	4	R
472121		Glaziers*	2.64	159	16.67	11.89	3	S
271024		Graphic Designers	0.29	87	19.60	12.85	4	R
292099		Health Technologists and Technicians, All Other	2.26	155	18.46	12.81	3	S
319099		Healthcare Support Workers, All Other	2.17	266	13.97	10.35	3	S
499021	HSHW	Heating, A.C., and Refrigeration Mechanics and Installers	1.45	74	21.42	14.11	3	R
434161		Human Resources Assistants, Exc. Payroll	1.72	31	17.23	13.23	3	R
499041	HSHW	Industrial Machinery Mechanics	2.28	49	23.63	15.85	3	R
537051		Industrial Truck and Tractor Operators*	0.70	642	13.70	10.31	3	S
259031	HSHW	Instructional Coordinators	2.50	43	24.14	14.88	4	R
413021	HSHW	Insurance Sales Agents*	0.07	183	25.13	13.58	3	R
271025	HSHW	Interior Designers*	1.64	56	24.15	12.95	4	R
519071		Jewelers and Precious Stone and Metal Workers*	1.91	47	14.76	11.80	3	R
436012	HSHW	Legal Secretaries	1.55	129	20.31	13.62	3	R
292061		Licensed Practical and Licensed Vocational Nurses*	1.82	193	20.04	16.99	3	R
132072	HSHW	Loan Officers*	1.61	691	28.40	16.29	4	S
499042		Maintenance and Repair Workers, General	1.61	1,423	15.44	10.36	3	S
112021	HSHW	Marketing Managers*	1.31	27	55.93	31.96	4	R
292012		Medical and Clinical Laboratory Technicians	2.02	244	17.75	12.16	4	S
119111	HSHW	Medical and Health Services Managers*	2.13	53	52.51	33.24	4	R
319092		Medical Assistants	3.77	1,763	13.75	10.73	3	S

2010-11 Preliminary Regional Targeted Occupations List

Sorted by Occupational Title

Workforce Region 23 - Miami-Dade and Monroe Counties

Workforce Estimating Conference Selection Criteria:

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- 2 25 annual openings and positive growth
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- 4 High Skill/High Wage (HSHW) Occupations: Mean Wage of \$20.05/hour and Entry Wage of \$12.79/hour

SOC Code†	HSHW††	Occupational Title†	Annual Percent Growth	Annual Openings	2009 Hourly Wage		FLDOE Training Code	Data Source†††
					Mean	Entry		
An asterisk (*) after the Occupation Title means that these occupations are found in declining industries and are not projected to return to their historical peak during the forecast period. They may have an oversupply of trained workers.								
292071		Medical Records and Health Information Technicians	2.28	490	15.63	10.30	4	S
436013		Medical Secretaries	2.08	807	13.78	10.72	3	S
319094		Medical Transcriptionists	2.35	194	15.38	12.30	3	S
493042	HSHW	Mobile Heavy Equipment Mechanics, Except Engines*	1.80	26	22.95	16.52	3	R
151071	HSHW	Network and Computer Systems Administrators	2.42	101	37.75	23.78	4	R
151081	HSHW	Network Systems and Data Communications Analysts	4.28	164	36.03	22.68	3	R
472073	HSHW	Operating Engineers/Construction Equipment Operators*	1.55	59	20.95	15.52	3	R
292081		Opticians, Dispensing*	0.90	32	15.94	10.89	3	R
472141		Painters, Construction and Maintenance*	1.35	80	16.62	12.50	3	R
232011	HSHW	Paralegals and Legal Assistants	2.51	141	23.64	15.14	3	R
132052	HSHW	Personal Financial Advisors	2.46	132	28.40	17.95	4	R
372021		Pest Control Workers	1.93	432	14.49	10.29	3	S
312021	HSHW	Physical Therapist Assistants	3.67	180	24.70	17.56	4	S
472151		Pipelayers*	2.11	190	15.58	12.15	3	S
472161		Plasterers and Stucco Masons*	2.77	206	18.11	12.87	3	S
472152	HSHW	Plumbers, Pipefitters, and Steamfitters*	1.46	83	20.52	14.99	3	R
333051	HSHW	Police and Sheriff's Patrol Officers	1.17	211	28.56	20.93	3	R
272012	HSHW	Producers and Directors	1.35	60	28.82	13.44	4	R
119141	HSHW	Property, Real Estate & Community Association Managers	0.71	64	26.60	15.74	4	R
273031	HSHW	Public Relations Specialists	1.35	60	27.24	17.18	4	R
131023	HSHW	Purchasing Agents, Except Farm Products & Trade*	0.47	45	25.36	17.07	4	R
292034	HSHW	Radiologic Technologists and Technicians*	0.59	32	25.86	19.13	3	R
419021	HSHW	Real Estate Brokers	0.98	44	40.71	15.17	3	R
419022		Real Estate Sales Agents*	0.08	122	21.78	11.61	3	R
291111	HSHW	Registered Nurses*	1.59	687	33.89	24.88	4	R
291126	HSHW	Respiratory Therapists	1.20	28	25.34	20.25	4	R
472181		Roofers*	2.20	38	15.93	12.85	3	R
535011		Sailors and Marine Oilers	1.27	107	17.28	11.47	3	R
112022	HSHW	Sales Managers	0.95	83	61.61	35.30	4	R
414011	HSHW	Sales Representatives, Wholesale & Mfg, Tech. & Sci. Products	1.69	235	28.17	13.97	3	R
414012		Sales Representatives, Wholesale and Manufacturing, Other*	0.81	572	27.36	12.17	3	R
413031	HSHW	Securities and Financial Services Sales Agents*	0.33	105	38.84	18.13	4	R
492098		Security and Fire Alarm Systems Installers*	2.29	25	14.90	11.74	3	R
253021		Self-Enrichment Education Teachers*	1.61	28	20.49	12.22	3	R
472211		Sheet Metal Workers*	2.50	307	17.46	12.37	3	S
535031	HSHW	Ship Engineers*	1.24	62	36.01	16.38	3	R
211011		Substance Abuse and Behavioral Disorder Counselors	2.78	172	19.62	12.23	3	S
292055		Surgical Technologists	1.52	41	18.25	13.27	3	R
173031		Surveying and Mapping Technicians	2.47	41	17.68	11.96	3	R
171022	HSHW	Surveyors*	2.50	167	28.74	16.57	4	S

2010-11 Preliminary Regional Targeted Occupations List

Sorted by Occupational Title

Workforce Region 23 - Miami-Dade and Monroe Counties

Workforce Estimating Conference Selection Criteria:

- 1 FLDOE Training Codes 3 (PSAV Certificate) and 4 (Community College Credit/Degree)
- 2 25 annual openings and positive growth
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SOC Code†	HSHW††	Occupational Title†	Annual Percent Growth	Annual Openings	2009 Hourly Wage		FLDOE Training Code	Data Source†††
					Mean	Entry		
An asterisk (*) after the Occupation Title means that these occupations are found in declining industries and are not projected to return to their historical peak during the forecast period. They may have an oversupply of trained workers.								
259041		Teacher Assistants*	1.59	171	13.63	10.44	3	R
492022	HSHW	Telecommunications Equipment Installers and Repairers*	0.90	59	24.66	14.79	3	R
499052	HSHW	Telecommunications Line Installers and Repairers*	0.06	28	24.97	17.32	3	R
113071	HSHW	Transportation, Storage, and Distribution Managers	0.84	32	52.77	31.53	3	R
533032		Truck Drivers, Heavy and Tractor-Trailer	0.88	259	17.36	12.49	3	R
251194	HSHW	Vocational Education Teachers, Postsecondary	1.98	58	27.65	13.92	3	R
514121		Welders, Cutters, Solderers, and Brazers*	0.63	43	17.09	11.83	3	R
131022	HSHW	Wholesale and Retail Buyers, Except Farm Products*	0.39	44	24.48	16.28	4	R

†SOC Code and Occupational Title refer to Standard Occupational Classification codes and titles.

††HSHW = High Skill/High Wage.

†††Data Source:

R = Meets regional wage and openings criteria based on state Labor Market Statistics employer survey data. Regional data are shown.

S = Meets statewide wage and openings criteria based on state Labor Market Statistics employer survey data. Statewide data are shown.

Attachment B

Occupations Being Removed from the Region's Targeted Occupations List

Workforce Region 23
Changes from Previous Year

Occupations Being Deleted from TOL

SOC Code	SOC Title	09-10 Final	10-11 Prelim	Source*	Reason**
493011	Aircraft Mechanics and Service Technicians	Y	N	R	AB
512011	Aircraft Structure, Surfaces, and Systems Assembler	Y	N	R	B
132021	Appraisers and Assessors of Real Estate	Y	N	R	B
492091	Avionics Technicians	Y	N	L	B
194021	Biological Technicians	Y	N	L	B
533022	Bus Drivers, School	Y	N	R	CD
274031	Camera Operators, Television, Video, and Motion Picture	Y	N	R	BD
435011	Cargo and Freight Agents	Y	N	R	D
173022	Civil Engineering Technicians	Y	N	S	AB
499092	Commercial Divers	Y	N	L	B
151021	Computer Programmers	Y	N	S	A
232091	Court Reporters	Y	N	S	B
434051	Customer Service Representative	Y	N	L	D
292932	Diagnostic Medical Sonographers	Y	N	S	B
292041	Emergency Medical Technicians and Paramedics	Y	N	S	AB
499031	Home Appliance Repairers	Y	N	L	AB
132053	Insurance Underwriters	Y	N	R	AB
434131	Loan Interviewers and Clerks	Y	N	R	A
119081	Lodging Managers	Y	N	R	B
499043	Maintenance Workers, Machinery	Y	N	R	B
292011	Medical and Clinical Laboratory Technologists	Y	N	S	AB
274021	Photographers	Y	N	R	D
339032	Security Guards	Y	N	L	CD
119151	Social and Community Service Managers	Y	N	R	B
211093	Social Human Services Assistants	Y	N	R	D
472044	Tile and Marble Setters	Y	N	S	BD
232093	Title Examiners, Abstractors, and Searchers	Y	N	S	AB

Source = R meets regional wage and openings criteria based on state Labor Market Statistics employer survey data.

Source = L Occupation requested by the regional workforce board and approved by WFI.

Source = S meets statewide wage and openings criteria based on state Labor Market Statistics employer survey data.

**Source refers to year occupation made list*

Reason = A Growth

Reason = B Openings

Reason = C Mean Wage

Reason = D Entry Wage

Reason = E Training Code

***Reason occupation did not make the 10-11 TOL list*

Attachment C

Occupations Being Added to the Region's Targeted Occupations List

Workforce Region 23
Changes from Previous Year

Occupations Being Added to TOL

SOC Code	SOC Title	09-10 Final	10-11 Prelim	Source*
493021	Automotive Body and Related Repairers	N	Y	S
493023	Automotive Service Technicians and Mechanics*	Y	Y	R
517011	Cabinetmakers and Bench Carpenters	N	Y	S
472051	Cement Masons and Concrete Finishers*	N	Y	R
492011	Computer, ATM, and Office Machine Repairers	N	Y	R
499051	Electrical Power-Line Installers and Repairers	N	Y	R
472111	Electricians*	N	Y	R
471011	First-Line Supervisor of Construction & Extraction Workers*	N	Y	R
111021	General and Operations Managers*	N	Y	R
472121	Glaziers	N	Y	S
292099	Health Technologists and Technicians, All Other	N	Y	S
319099	Healthcare Support Workers, All Other.	N	Y	S
371011	First-Line Supervisor of Housekeeping & Janitorial Workers	N	Y	R
499021	Heating, A.C., and Refrigeration Mechanics and Installers*	N	Y	R
537051	Industrial Truck and Tractor Operators	N	Y	S
499042	Maintenance and Repair Workers, General	N	Y	S
493042	Mobile Heavy Equipment Mechanics, Except Engines*	N	Y	R
472073	Operating Engineers/Construction Equipment Operators*	N	Y	R
472152	Plumbers, Pipefitters, and Steamfitters*	N	Y	R
419022	Real Estate Sales Agents*	N	Y	R
472181	Roofers*	N	Y	R
492022	Telecommunications Equipment Installers and Repairers	N	Y	R
492052	Telecommunications Equipment Installers and Repairers	N	Y	R

The occupations highlighted in yellow appeared on the Region 23 2009-2010 Region 23 TOL due to meeting statewide demand requirement. They are being placed on the 2010-20011 TOL since they meet the Region's criteria.

Source = R meets regional wage and openings criteria based on state Labor Market Statistics employer survey data.

Source = L Occupation requested by the regional workforce board and approved by WFI.

Source = S meets statewide wage and openings criteria based on state Labor Market Statistics employer survey data.

**Source refers to year occupation made list*

Source: Florida Agency for Workforce Innovation - Labor Market Statistics

Attachment D

Survey Form and Submission Form to State

2010-2011 DEMAND SURVEY: _____
(Occupation)

Please help us provide an accurate picture of our community's demand for _____ Technicians by completing the survey below and returning it to _____ at either (email) or fax _____.

1. Company Name: _____
2. Address: _____
3. City, State, ZIP: _____
4. Web Address: _____
5. HR Contact: _____
6. Telephone Number: _____
7. Fax Number _____
8. E-mail: _____
9. What job title do you give your Technicians? _____

10. What is the Entry Level hourly wage for the position? _____

11. What is the median hourly wage for Technicians? _____

12. How many Technicians do you currently employ? _____
13. How many Technicians do you expect to lose, due to retirements, lay-offs, resignations, or other causes, over the next twelve months? _____

14. How many Technicians do you expect to hire over the next twelve months? _____
